STATE OF NEW HAMPSHIRE
Inter-Department Communication

DATE: July 31, 2013
AT (OFFICE): NHPUC

David

FROM: David Goyette, Utility Analyst III - Telecommunications

SUBJECT: DT 13-191 Northland Telephone of Maine, Inc. d/b/a FairPoint
Communications
Tariff for Discounts from Business Access Line Charges

TO: Commission
Debra Howland, Executive Director

On July 10, 2013, Northland Telephone of Maine, Inc. d/b/a FairPoint Communications (Northland) submitted a tariff introducing volume and term discount plans applicable to business access line charges and feature packages that can be added to access lines in a discount plan. FairPoint stated that the filing contains confidential, commercial, and financial information exempt from public disclosure under RSA 91-A:5, IV. On July 17, 2013, Northland filed a revised version of the tariff, with an explanation that the initial filing inaccurately labeled redacted public workpapers.

The tariff provides discounts to business access line charges based on the number of access lines and the term. Northland's tariff includes a table with discounts for terms of 1 year, 2 years, 3 years, and 5 years and for access line volumes ranging from 1 to 3 lines to 200 to 299 lines. Discounts range from 5%, for 1 to 3 business access lines with a 1-year term, to 34%, for 200 to 299 business access lines with a 5-year term. The tariff permits one of two feature packages, Feature Pack A and Feature Pack B, to be added to the discount plan. Feature Pack A includes caller ID with name and number, voice mail basic, 3-way calling, and call forwarding. Feature Pack B includes caller ID with name and number, voice mail premium, 3-way calling, and call forwarding.

Northland confidentially submitted a price-floor analysis with the filing. Staff has reviewed the price-floor analysis and confirmed that the analysis indicates the rate for each of the proposed services exceeds the cost. Staff, therefore, recommends that the tariff filing be allowed to go into effect as submitted.